

1H 2024 Investor Presentation

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Mundys Group overview

Mundys Group overview

Leading diversified global infrastructure group with growing and resilient long term concession portfolio





Strategy Key Highlights



Global diversified infrastructure player

Leading company in the transportation infrastructure and mobility sector

Growth in motorways and airports in OECD countries with focus on Western Europe, North America, Latin America

Enhanced governance

Long term focused shareholders granting full support to Mundys' long-term investment strategy and sustainable growth

Investment strategy focus on sustainable value creation

Disciplined financial policy

Leverage consistent with an investment grade metrics target for all main Group companies

Proven access to capital markets and strong liquidity position

Financing strategy fully committed to sustainability targets



1H 2024 Performance

Recent events and key highlights

more moving life

- Sustainable Linked Bond: 0,75 €bn in Jan-24 (5y tenor) and 0,5 €bn in Jul-24 (5,5y tenor) with 0,65
 €bn repurchase of bond expiring in Feb-25
- Mundys converted its entire banking facilities bringing total Sustainability-Linked debt to 4,2 €bn
- RCF extension from July 2025 to July 2027 and increase from 1.5€bn to 2€bn
- Mundys joined the "A list" of the CDP rating for its decarbonization strategy and transparency

STALEXPORT

GRUPO COSTANERA Overseas Motorways

based on inflation and other adjustments)

Tariff increase in line with tariff models (mostly)

AB Concessoes sale in Brazil (~0,2 €bn cash-in May)

 SH-288 ongoing concession negotiation process to prevent the termination for convenience notified by the grantor

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- Brazil: Intervias concession extension up to 12 years (until Dec-2039)
- Abertis Infraestructuras early debt repayment with existing cash of 1,5 €bn in first half 2024



- Traffic 1H 2024 +24,1% vs 1H 2023
- Full recovery of 2019 traffic levels by 2024 (1H 2024 +5,1% vs 1H 2019)
- New regulatory framework with new tariff approved for Fiumicino airport
- ADR wins ACI Europe "Best Airport Award 2024" Airport with over 40 million passengers per year for Fiumicino Airport



New CEOs joined at the end of Q1



- Traffic 1H 2024 +6,0% vs 1H 2023
- Full recovery of 2019 traffic levels by 2024 (1H 2024 +1,3% vs 1H 2019)
- Tariffs: increase of +4,9% starting November 1, 2023

Traffic update TOLL ROADS Km travelled G.900M G.900M G.900M (+1,1%)

1H 2024 vs 1H 2023





	vs. 1H 2023
Toll Roads	+1,1%
France	-1,3%
Italy	+0,3%
Spain	+3,8%
Brazil	+4,1%
Chile	-1,5%
Mexico	+3,1%

Note: comparable perimeter





Continued traffic growth in motorways and strong airport traffic performance with full recovery of 2019 levels

Tariffs

Country	Entity	2024	АСТ	Country	Entity	2024	АСТ	Country	Entity	2024	ACT
		Into effect	% change	country		Into effect	% change	Country		Into effect	% change
Abertis				Abertis				Overseas			
	Fernão Dias	27-Dec-23	+1,6%		Avasa	1-Jan-24	+4,1%		Costanera Norte	1-Jan-24	+4,8%
	Planalto Sul	21-Dec-23	+9,1%		Aulesa	1-Jan-24	+4,0%		Vespucio Sur	1-Jan-24	+4,8%
	Régis Bittencourt	30-Jan-24	+2,1%		Castellana/Iberpistas	1-Jan-24	+4,0%	Chile	Litoral Central	10-Jan-24	+4,8%
Brazil	Litoral Sul	22-Feb-24	+5,8%	Spain	Aucat	1-Jan-24	+3,3%	onne	Los lagos	1-Jan-24	+4,8%
	Fluminense	15-Jun-24	+3,9%		Túnels de Barcelona	1-Jan-24	+3,3%		АМВ	1-Jan-24	+6,4%
	Intervias	1-Jul-24	+5,0%		Trados	1-Apr-24	+3,1%		Nororiente	1-Jan-24	+8,5%
	Via Paulista	23-Nov-24	-		Autovía del Camino	1-Jan-24	+2,6%				
	Autopista de Los Andes	1-Jan-24	+8,3%	France	Sanef	1-Feb-24	+2,9%		Toll class 1 - Light	1-Apr-24	+6,7%
Chile	Autopista de Los Libertadores	1-Feb-24	+6,5%	Tranco	Sapn	1-Feb-24	+3,1%	Poland	Toll class 2a - Heavy <3axles	1-Apr-24	+7,4%
onne	Autopista Central	1-Jan-24	+4,8%	,,					Toll class2b - Heavy > 3axles	1-Apr-24	+6,5%
	Rutas del Pacífico	1-Jan-24	+4,8%	Italy	Autostrada Brescia - Padova	1-Jan-24	+2,3%	<u></u>			
	Conipsa	1-Jan-24	+4,3%	Argentina	Ausol	1-Apr-24	+157,2%				
	Coviqsa	1-Jan-24	+4,7%	Argentina	GCO	1-Apr-24	+157,2%				
Mexico	Autovim	24-Jan-24	+4,6%					Airports			
	RCO-FARAC	15-Nov-24	-	India	Jadcherla Expressways (JEPL)	1-Sep-24	-	Italy	Aeroporti di Roma	1-Jul-24	+3,7%
	Cotesa	15-Nov-24	-		Trichy Tollway (TTPL)	1-Sep-24	-	France	Aéroport Nice Côte d'Azur	1-Nov-24	-
				Buorto	Autopista Puerto Rico	1-Jan-24	+1,3%				
USA	SH-288 (Texas)	1-Jan-24	+15,1%	Puerto	Puerto Rico Tollroads (Yunque)	1-Jan-24	+6,7%				
USA	ERC	1-Jan-24	+8,5%	Rico	Metropistas	1-Jan-24	+8,0%			Ар	proved

• Toll roads: tariff increase in line with tariff models (mostly based on inflation and other adjustments)

• Airports: ACA +4,9% starting November 1, 2023; AdR +3,7% tariff approved for Fiumicino airport

1H 2024 Consolidated Key Financials



EBITDA



Capex



Net financial debt



• Double digit revenues and EBITDA growth mainly driven by traffic performance

• Stable net financial debt

1H 2024 Key Financials by Segments



1H 2024 Key Financials by Geography



1H 2024 Key Financials by Segments



(2) Mainly higher marketing costs

EBITDA by Segments vs 1H 2023 (1/2)



Double digit growth in EBITDA driven by traffic recovery and evolution of tariffs and change in perimeter after Abertis new M&A

EBITDA by Segments vs 1H 2023 (2/2)



EBITDA level driven by traffic recovery and evolution of tariffs

1H 2024 Key Financials by Segments



⁽¹⁾ Variation mainly due to Net Working Capital

1H 2024 Group Financial KPIs



Cash / Available credit lines



All-in rate



Interest expenses on bonds & loans







Debt average residual life





• 76,7% fixed-hedged debt. Floating debt including debt denominated in UF/UDI and debt inflation linked

• Non-Euro debt naturally hedged by cash flows in the same currency

Consolidated debt



- Group gross debt at 38,0 €bn of which Abertis Group 29,4 €bn
- Cash and cash equivalents 5,2 €bn
- Credit lines with average availability @ 3 years

Liquidity and financial policy

Maturities 2024-2026 vs available liquidity

€bn



Key remarks

- Group strong liquidity profile
- Debt maturities until 2025 fully covered by cash and committed credit lines for all major Group companies
- Solid market access (11,7 €bn bond issued since 2020)
- Diversified financing sources with debt at subsidiaries in local currency

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AEROPORT

Aeroporti

Debt profile

€m



• January 2024: Sustainability-Linked bond issuance of 750 €m with 5 years maturity and repurchased 150 €m of bond expiring in Feb-25

• March 2024:Mundys available credit line increased at 2.000 €m (vs 1.500 €m) with maturity July 2027 (vs July 2025)

• July 2024: Sustainability-Linked bond issuance of 500 €m with 5,5 years maturity and repurchased 473 €m of bond expiring in Feb-25

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Mundys Group – 1H2024 Monthly traffic performance

TOLL ROADS (% change in Km Travelled)								AIRP((% chang	ORTS le in PAX)	
Change vs equivalent month	France (Abertis)	Italy (Abertis)	Spain (Abertis)	Brazil (Abertis)	Chile (Mundys + Abertis)	Mexico (Abertis)	Aeroport (FCO	i di Roma +CIA)	Aéroports d'A	
	Ch. vs 2023	Ch. vs 2023	Ch. vs 2023	Ch. vs 2023	Ch. vs 2023	Ch. vs 2023	Ch. vs 2023	Ch. vs 2019	Ch. vs 2023	Ch. vs 2019
YTD (1/1/2024 to 30/06/2024)	-1,3%	+0,3%	+3,8%	+4,1%	-1,5%	+3,1%	+24,1%	+5,1%	+6,0%	+1,3%
June	-3,2%	-2,6%	+2,4%	+5,9%	-4,3%	+2,0%	+18,8%	+6,0%	+3,9%	+0,7%
Мау	-1,0%	0,0%	+5,5%	+3,7%	-4,2%	+2,3%	+23,1%	+9,7%	+6,9%	+10,3%
April	-1,6%	-0,4%	-6,4%	+0,3%	+2,3%	+2,5%	+24,6%	+5,8%	+2,3%	-2,2%
March	+4,7%	-1,6%	+8,9%	+4,3%	-2,1%	+3,3%	+25,9%	+2,0%	+14,2%	+1,7%
February	-0,3%	+5,2%	+9,0%	+7,6%	-2,0%	+6,5%	+30,9%	+4,7%	+4,8%	+0,5%
January	-6,2%	+2,6%	+5,4%	+3,2%	+0,9%	+2,0%	+25,3%	+0,7%	+6,0%	-7,1%

Group Financials | P&L

€m	1H 2023	1H 2024	Δ	۵%
Motorway toll revenues	2.846	3.036	190	7%
Aviation revenues	342	410	68	20%
Other revenues	1.002	1.083	81	8%
Revenues	4.190	4.529	339	8%
Personnel costs	-627	-632	-5	1%
Maintenance costs	-218	-213	5	-2%
Concessionary fees	-69	-78	-9	13%
Other costs	-813	-847	-34	4%
Costs	-1.727	-1.770	-43	2%
EBITDA	2.463	2.759	296	12%
EBITDA margin	59%	61%		
D&A	-1.441	-1.503	-62	4%
EBIT	1.022	1.256	234	23%
EBIT margin	24%	28%		
Interest expenses on bonds and m/l term borrowings	-640	-778	-138	22%
Financial income/(expense) on derivatives	-60	35	95	n.s.
Other financial income/(expenses)	87	-292	-379	n.s.
Financial expenses, net	-613	-1.035	-422	69%
Profit/(loss) on equity method investments	27	16	-11	-41%
Financial income/(expenses) from discounting & capitalized interests	91	83	-8	-9%
EBT	527	320	-207	-39%
Income taxes	-240	-264	-24	10%
Profit/(Loss) from continuing operations	287	56	-231	-80%
Profit from discontinued operations	17	-2	-19	n.s.
Profit	304	54	-250	-82%
Profit attributable to non-controlling interests	228	253	25	11%
Profit attributable to Mundys	76	-199	-275	n.s.

<u>Revenues</u>: FX (-0,2 \in bn), toll roads traffic & tariffs and airport traffic (0,3 \in bn), Δ perimeter (+0,1 \in b) and Abertis one-off items (+0,1 \in bn, mainly no cash revenue for agreement on Brazil regulatory assets/liabilities)

<u>Costs</u>: new tax in France (-39 €m)

<u>Financial expenses, net</u>: reversal of Mundys quota of FX reserve for $-0,3 \in$ bn following Brazil sale (no cash impact, accounting effect only) and higher interest rate on variable net debt (-0,1 \in bn)

Group Financials | Balance sheet

€m	30.06.2024	31.12.2023	Δ
Intangible assets (concession rights)	38.205	39.022	-817
Goodwill and brands	9.319	9.319	-
Property, plant and equipment and other intangible assets	1.506	1.488	18
Investments	1.228	1.279	-51
Working capital	452	257	195
Provisions	-2.411	-2.366	-45
Deferred tax liabilities, net	-4.828	-4.890	62
Other non-current assets and liabilities, net	-218	-233	15
Non-financial assets and liabilities held for sale	11	317	-306
NET INVESTED CAPITAL	43.264	44.193	-929

Equity attributable to Mundys	4.382	5.060	-678
Equity attributable to non-controlling interests	8.252	8.778	-526
Equity	12.634	13.838	-1.204
Bonds	26.188	26.245	-57
Medium/long-term borrowings	11.567	12.840	-1.273
Other financial liabilities	1.148	1.213	-65
Cash and cash equivalents	-5.157	-6.124	967
Other financial assets	-1.346	-1.977	631
Net debt related to assets held for sale	_	-78	78
Net financial debt	32.400	32.119	281
Financial assets (concession rights)	-1.770	-1.764	-6
Net debt	30.630	30.355	275
EQUITY AND NET DEBT	43.264	44.193	-929

Intangible assets (concession rights) depreciations (-1,3 \in b) and FX (-0,4 \in b), partially offset by capex (+0,4 \in b), Camino acquisition (+0,3 \in b) and revenue for agreement on Brazil regulatory assets/liabilities (+0,2 \in b concession rights)

Non-financial assets and liabilities held for sale and <u>Net det related to assets</u> held for sale decrease driven by Brazil disposal

Equity -1,2 \in b essentially for Mundys dividends to shareholders (-0,8 \in b) and to non-controlling shareholders (-0,4 \in b)

<u>Medium/long-term</u>: borrowings repayments for $2 \in b$ partially offset by new loans (+0,5 $\in b$) and Camino loan (+0,2 $\in b$)

<u>Cash and cash equivalents</u> mainly payment of dividends to Mundys shareholders $(-0,8 \in b)$ and FX $(-0,1 \in b)$

<u>Other financial assets</u> decrease mainly due to Abertis Holdco collection of ACS equity contribution $(-0,65 \in b)$

Group Financials | Cash Flow

€M	1H 2024	1H 2023
Net debt at the beginning of the year	30.355	17.484
FFO	-1.779	-1.566
Сарех	717	711
M&A activities	101	-
Acquisition of Autovia del Camino	249	-
Disposal of Brazil	-132	-
Disposal of Sky Valet	-16	-
Net debt resulting from trilateral reverse merger	-	8.038
Dividends to shareholders	753	753
Dividends to non-controlling shareholders	447	489
Changes in perpetual subordinated (hybrid) bonds	30	30
Change in fair value of hedging derivates	-34	65
FX on net debt	-180	350
Change in net working capital and other changes	220	-
Increase/(Decrease) in net debt for the period	275	8.870
Net debt at the end of the period	30.630	26.354

Mundys S.p.A. Financials | P&L

€m	1H 2024	1H 2023	∆ vs 2023	∆% vs 2023
Dividends	184	381	-197	-52%
Brazil disposal result	-14	-	-14	n.s.
ASPI disposal result	-1	17	-18	n.s.
Result of investments (A)	169	398	-229	-58%
Interests & other financial expenses, net	59	32	27	83%
Derivative financial instruments, net	5	5	_	_
Bridge Loan	_	34	-34	-100%
Financial income/(expenses) (B)	64	71	-7	-10%
Staff costs	14	15	-1	-7%
External costs, net	11	20	-9	-45%
Operating expenses (C)	25	35	-10	-29%
D&A (D)	2	2	_	_
EBT (E=A-B-C-D)	78	290	-212	-73%
Income tax (F)	-16	-6	-10	n.s.
Net result (E-F)	94	296	-202	-68%

Result of investment (-229 €m): Abertis -297 €m reserves distribution accounting; Telepass -23 €m, AdR +119 €m

Financial income/(expenses)

- -Interests and other financial expenses, net (+27 €m):
 +14 €m interest expenses on bond issues following Jan-2024 issuance of 750 €m and +8 €m interests on term loan for higher variable rates (5,4% vs 4,0%) on higher debt (913 €m vs 750 €m); lower interest cash deposit (+6 €m)
- -<u>Bridge Loan</u> (-34€m): 2023 bank interests and amortized costs on VTO financing before early repayment

Mundys S.p.A. Financials | Balance Sheet

€m	30.06.2024	31.12.2023	Δ
Investments	8.732	9.183	-451
PPE & intangible assets	27	29	-2
Working capital	1	8	-7
Provisions	-119	-120	1
Deferred tax assets, net	25	27	-2
Other non-current assets	-3	-2	-1
NET INVESTED CAPITAL	8.663	9.125	-462

EQUITY	4.608	5.284	-676
Bond	3.331	2.736	595
ML term Borrowings	912	912	-
Cash and cash equivalents	-240	-470	230
Derivatives	-	3	-3
Other financial liabilities	74	716	-642
Other financial assets	-22	-56	34
NET FINANCIAL DEBT	4.055	3.841	214

Mundys S.p.A. Cash Flow

€m	1H 2024	1H 2023	FY 2023
Net financial debt at the beginning of the year	3.841	-5.006	-5.006
Net financial debt incorporated from Schema Alfa and Schemaquarantadue	-	8.038	8.038
Net financial debt incorporated from Autostrade dell'Atlantico	-	-123	-123
Dividends paid to shareholders	753	753	753
Distributions from investees, net of withholding taxes	-602	-381	-640
Investment in controlling interests	2	-7	642
Interest and other accrued borrowing costs	59	66	124
Working capital and other changes	2	48	53
Net financial debt at the end of the period	4.055	3.389	3.841

Group Sustainability Roadmap @2030

IMPACT ON PLANET

Reduction of emissions generated by transport, while promoting the transition towards a low carbon mobility Access to clean and affordable energy, mitigating volatility and dependency to the market

OBJECTIVE	TARGET	TARGET Y
Reduce CO ₂ e emissions under control	 38% reduction of CO₂e (vs 2019) 50% reduction of CO₂e (vs 2019) Net Zero CO₂e emissions 	2027 2030 2040
Reduce CO ₂ e emissions along the value chain	 All Group employees flight on SAF to eliminate their impact on air travel 60% airlines having set SBTi validated decarbonization targets (airports) 22% reduction in CO₂e intensity of purchased goods and services for the modernization and maintenance of infrastructure (vs 2019) (motorways) 50% reduction of CO₂e of the companies from which Mundys has minority stake investments (vs 2019) 30% reduction of CO₂e intensity related to indirect emissions of the Fiumicino Airport (vs 2019) 	2028 2028 2030 2030 2030
Reduce energy consumption	 15% improvement of energy efficiency (vs 2019) 	2030
Enable energy transition	 50% of total electricity consumption self-produced from renewable sources or sourced from long-term off-taking arrangements (5 years or longer Power Purchase Agreements or Energy Attribute Certificates) The Group supports the energy transition of road transport by deploying over 6,000 electric vehicle charging points (EVCP) 	2030 2031
Increase circularity of core processes	 50% of paving materials for ordinary and extraordinary maintenance of motorways and airports rely on reused or recycled materials 100% of construction and demolition non-hazardous waste coming from road pavement interventions are prepared for reuse and recycling 	2030 2030

IMPACT ON PEOPLE

Guarantee health, safety and well-being. Promote employee diversity and invest in their long-term employability

OBJECTIVE	TARGET	TARGET Y
Improve work safety	 Halve lost-time injury frequency rate on direct employees (vs 2019), bringing the LTIFR <8 	2030
Improve gender equality	 33% share of women in management positions (senior and middle management) 35% share of women in management positions (senior and middle management) Close the gender pay gap (range +/- 5%) 	2027 2030 2030
Invest in upskilling and reskilling	 At least 24 hours of average training provided per employee (annual rolling target), focusing on future-proof skills and knowledge 	2030
Leverage an engaged workforce	 At least 90% of Group workforce can take part in a listening survey (at least every 2 years), reaching a top quartile level of engagement 	2030

My IMPACT ON PROSPERITY

Improve business resilience and transparency. Contribute to the development of local communities

OBJECTIVE	TARGET	TARGET Y	
Improve cybersecurity	Progressively increase maturity on cybersecurity (compared to the NIST Framework) y across the Group to achieve an average level equal to:		
resilience	3,6 average maturity	2026	
	3,8 average maturity	2028	
	4,0 average maturity	2030	
Be a lever of shared value	Ongoing measurement and disclosure of the economic and social value created along the value chain		

SFRD - Principle Adverse Impacts (PAI)

Category	Indicator	Metric	2022	2023	
Greenhouse gas emissions (GHG)	Scope 1	tCO2e	142,647	134,088	
	Scope 2 market-based	tCO2e	34,276	25,139	
	Scope 3	tCO2e	2,042,262	2,076,350	
	Total GHG emissions	tCO2e	2,219,184	2,235,577	
	Scope 1, 2 MB and 3 GHG intensity (per revenues)	tCO2e/€m	298.8	259.2	
	Share of investments in companies active in the fossil fuel sector	%	0%	0%	
	Share of non-renewable energy consumption	%	78%	74%	
	Energy consumption intensity by high climate impact sector (per revenues)	TJ/€m	0.45	0.37	
Biodiversity	Activities located in or near to biodiversity sensitive areas that could be negatively affected	Km	Approximately 1,200 km of motorway infrastructure crosses protected biodiversity areas. Approximately 7 km of airport infrastructure is located near to biodiversity rich areas		
Waste	Hazardous and radioactive waste ratio (per revenue)	t/€m	2.53 (No radioactive waste) 0.20 (No radioactive waste)		
Social and employee-related matters	Violations of UN Global Compact principles and Organisation for Economic Cooperation and Development (OECD) Guidelines for Multinational Enterprises	#	0	0	
	Lack of processes and compliance mechanisms to monitor compliance with UN Global Compact principles and OECD Guidelines for Multinational Enterprises	#	0	0	
	Unadjusted gender pay gap	%	13%	12%	
	Board gender diversity	%	40%	9%	
	Exposure to controversial weapons (share of investments)	%	0%	0%	
Other indicators	Number of workdays lost due to injuries, accidents, fatalities or illness ¹	#/mln h worked	LTIFR: 11.8 LTSIFR: 0.2	LTIFR: 9.4 LTSIFR: 0.2	
		#	Fatalities: 1	Fatalities: 4	
	Share of investments in investee companies without a supplier code of conduct	%	0%	0%	

¹Lost Time Injury Frequency Rate (LTIFR) stands for the rate of injuries leading to an absence from work of at least one day per million hours worked; Lost Time Serious Injury Frequency Rate (LTSIFR) stands for the rate of serious injuries leading to an absence from work of at least 6 months per million hours worked



ESG Rating

	Scale	2020	2023	Sector average
MSCI	ссс / ааа	BB	ΑΑ	BB
a Morningstar company	40+ / 0 (Severe – Negl. Risk)	19.8 Low risk	8.2 Negligible risk	Low risk
	D- / A	В	Α	С
Moody's ESG	0 / 100	47	69	~45





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